



Company Overview:

Manufacturing Solutions is a small, niche sales organization serving manufacturing and metalworking companies both locally and nationwide. Our clients span aerospace, automotive, technology, appliance, and industrial manufacturing sectors. We specialize in helping customers replace aging machinery and technology with newer, more efficient equipment.

Role Summary:

We're looking for an Inside/Outside Sales Representative / Account Manager to maintain current customer relationships while actively growing new accounts. The role includes a mix of office work—phone, email, and computer-based tasks—and field visits when necessary to meet customers or evaluate equipment.

Qualifications

- Industrial machinery knowledge is preferred but not required; we will train the right candidate.
- Personable with strong communication skills, both in person and via phone and email.
- Detail-oriented and well organized, with the ability to manage multiple tasks.
- Team player who is comfortable working in a small office environment.
- Reliable, punctual, and committed to ethical business practices.
- Basic computer proficiency, including Microsoft Word, Outlook, and Excel.
- Self-motivated and goal-oriented, with a strong work ethic.
- Spanish-speaking ability is a plus.

Pay and Benefits:

- \$75,000 - \$125,000 first year (base + commission)
- 401K Plan w/matching contribution (after 1 year)
- Health Insurance w/Dental and Vision (after probationary period)

We invite you to explore our website to learn more about who we are and what we do. If you feel you would be a great fit for our company and meet the qualifications above, please email your resume to angela@manufacturesolutions.com.