# Koning

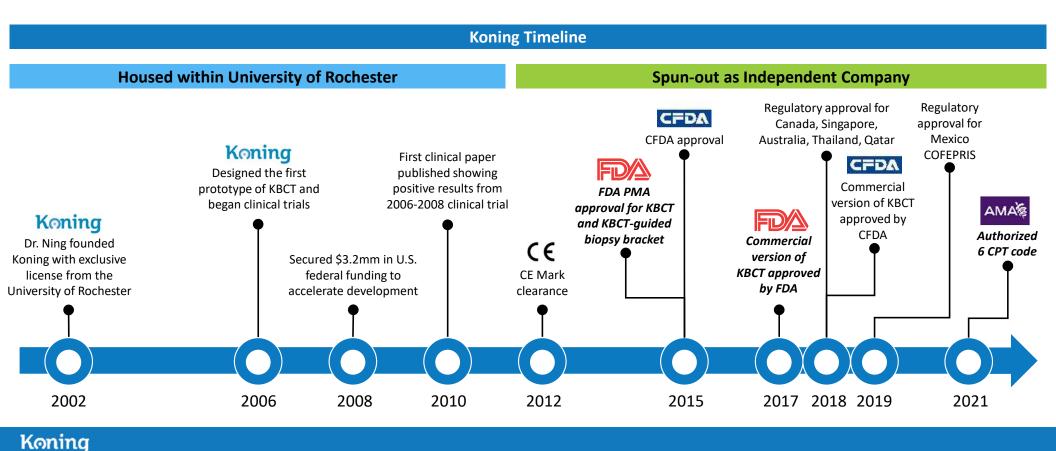


# Koning Breast CT

2024

## Overview of Koning's technology regulatory approvals timeline

Spun out of the University of Rochester, Koning is the only independent, commercial, dedicated breast CT company in the world



# Comparison of devices: mammography (FFDM), digital breast tomosynthesis (DBT), Koning True 3D Breast CT (KBCT)



Full Field Digital Mammography (FFDM)

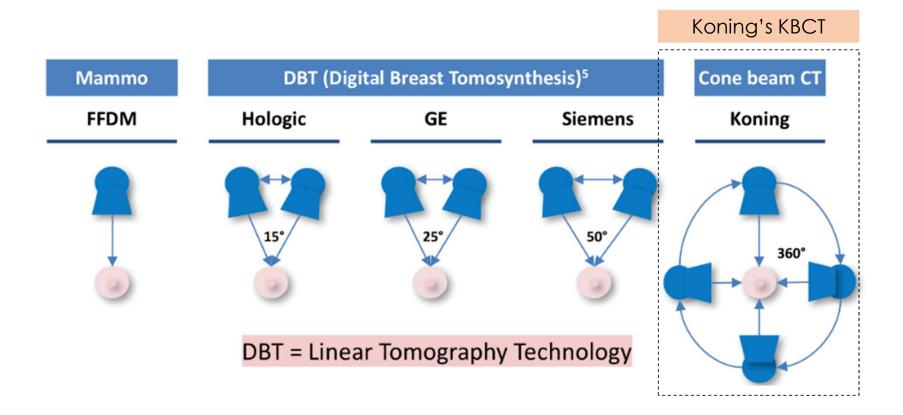


Digital Breast Tomosynthesis (DBT)



Koning True 3D Breast CT

## Technologies Currently Available



# Koning True 3D Breast CT (KBCT) provides significant clinical and economic benefits to all parties in health care ecosystem



#### Better patient experience

- No breast compression with comfortable prone positioning
- Fast scan time (7 sec)
- True 3D detects smaller, earlier cancers resulting in no recalls

#### Better clinical insight

- True 3D isotropic<sup>1</sup> imaging
- Superior detection
- Equivalent radiation dose to mammography
- Minimal training required

# Better economics for providers ...

- Compelling economics
- Higher throughput
- Capital equipment efficiency – replaces multiple devices
- Small footprint, limited facility modifications

## ... and payors

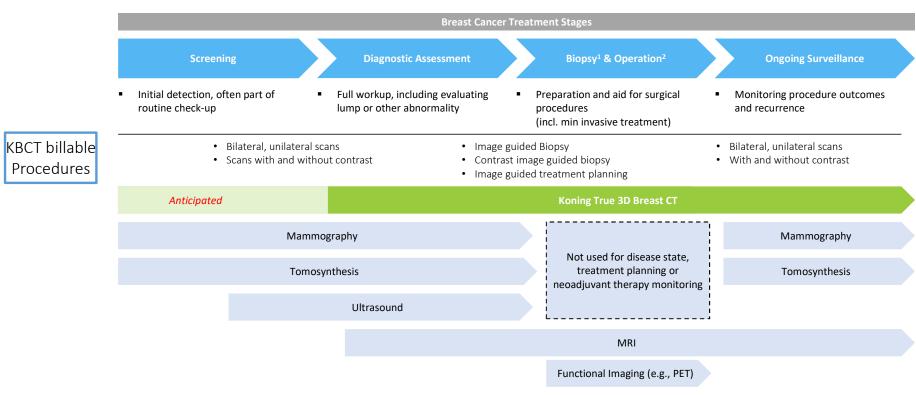
- Greater patient compliance
- Reduce cost per case
- Reduce total cost of breast cancer
- Less extraneous costs from false positives

<sup>1 –</sup> Typical volumetric imaging involves volumetric data described by a group of 2D image slices, stacked together to form a volume; **Isotropic** spatial **resolution** means that the spatial **resolution** in the transaxial plane (X–Y plane) and that in the longitudinal direction (Z direction) are equivalent.

# True 3D Breast CT has compelling advantages over existing modalities

	КВСТ	FFDM	DBT	WIRI	Ultrasound	() CT
Real 3D – see through dense breast and overlapping structure	<b>///</b>	×	×	<b>///</b>	×	✓
No Compression	<b>√√√</b>	×	×	<b>///</b>	<b>///</b>	<b>///</b>
Low radiation dose	✓	✓	✓	<b>/ / /</b>	<b>√ √ √</b>	×
Detects small tumors	<b>///</b>	✓	✓	✓	✓	×
Contrast enhancement of tumors	<b>√√√</b>	×	×	<b>√</b> √	✓	✓
Low rupture risk on implants	<b>V V V</b>	×	×	<b>///</b>	<b>√ √ √</b>	<b>√√√</b>
Detection of calcification clusters (DCIS)	<b>√</b> √	<b>///</b>	√√	×	×	×
Density distribution measurement <sup>1</sup>	<b>√√√</b>	×	×	<b>///</b>	×	✓
Ability to differentiate benign vs malignant masses	<b>√√√</b>	×	×	<b>///</b>	×	×
Spatial representation of other structures (e.g. vessels)	<b>√√√</b>	×	×	<b>√</b> √	×	×
Low cost	✓	<b>//</b>	<b>√</b> √	×	<b>///</b>	×
High throughput	<b>///</b>	✓	<b>√</b> √	×	<b>/ / /</b>	×

# True 3D Breast CT will ultimately be the go-to imaging modality across the care continuum



<sup>&</sup>lt;sup>1</sup> Biopsy currently requires stereotactic biopsy capabilities which incorporates FFDM with a table apparatus – limitation with this approach is that a 2D image is being used to locate the mass and place the biopsy needle. Additionally, this requires a separate capital purchase and procedure room

<sup>&</sup>lt;sup>2</sup> MRI is used by surgeons to stage the disease and for operative planning

## Mammograms can potentially miss lesions and cancers in dense breast

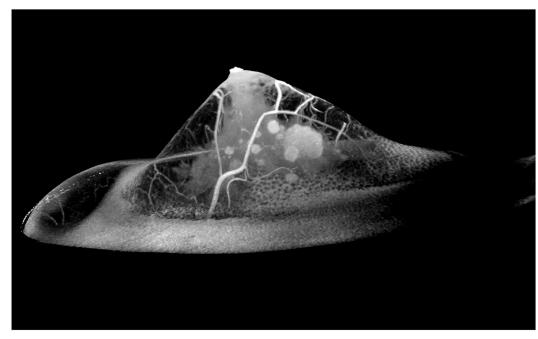
## Case Study:

- 43 year old patient
- Extremely dense breast
- Prior annual mammograms showed no sign of disease
- Patient presented with rash on right breast

### Full Field Digital Mammogram (FFDM)

# M RMLO

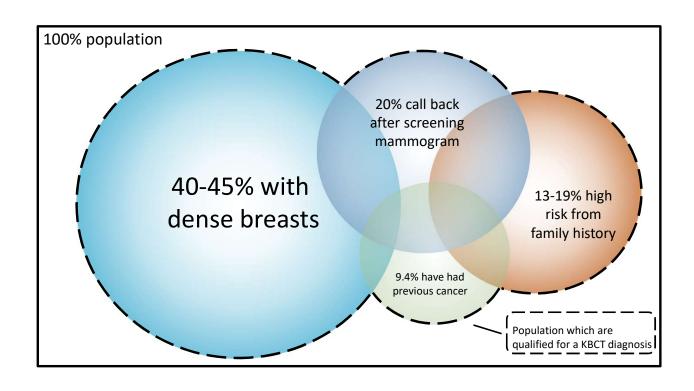
#### **KBCT**



Koning

Drawback of Mammogram:
 2D tomography imaging results in structural overlap of tissue and loss of resolution where images overlap
 Breast compression is painful for women
 Miss majority of cancers in women with small dense breasts

# >65% of the population are potentially qualified for KBCT diagnostic imaging workup



<sup>1 –</sup> Shiyanbola, O. O., Arao, R. F., Miglioretti, D. L., Sprague, B. L., Hampton, J. M., Stout, N. K., ... & Newcomb, P. A. (2017). Emerging trends in family history of breast cancer and associated risk. Cancer Epidemiology and Prevention Biomarkers, 26(12), 1753-1760.

2 – Calculated based on: <a href="https://en.wikipedia.org/wiki/List\_of\_cancer\_mortality\_rates\_in\_the\_United\_States">https://en.wikipedia.org/wiki/List\_of\_cancer\_mortality\_rates\_in\_the\_United\_States</a>, <a href="https://www.cancer.gov/about-cancer/understanding/statistics">https://www.breastcancer.org/symptoms/understand\_bc/statistics</a>, <a href="https://www.breastCancer/FamilyHistoryofBreastConcer.html">https://www.breastCancer.html</a>

## KBCT received 6 CPT codes in the US market in 1Q 2021

- 6 authorized CPT code went live in Q1 2021
- CMS has published national medicare reimbursement rates – dissemination to local MACs remains underway
- Rates range from 2x to 4x that of mammography

### CMS national published rates for new CPT codes

Family 2 - CT and CTA with		
CY 2021 APC 8005 (CT and CTA without Contrast Composite)*	CY 2021 Approximate APC Geometric Mean Cost = \$218.5	
0633T	Ct breast w/3d uni c-	
0636T	Ct breast w/3d bi c-	
70450	Ct head/brain w/o dye	
70480	Ct orbit/ear/fossa w/o dye	
70486	Ct maxillofacial w/o dye	
70490	Ct soft tissue neck w/o dye	
71250	Ct thorax w/o dye	
72125	Ct neck spine w/o dye	
72128	Ct chest spine w/o dye	
72131	Ct lumbar spine w/o dye	
72192	Ct pelvis w/o dye	
73200	Ct upper extremity w/o dye	
73700	Ct lower extremity w/o dye	
74150	Ct abdomen w/o dye	
74176	Ct angio abd & pelvis	
74261	Ct colonography, w/o dye	
CY 2021 APC 8006 (CT and CTA with Contrast Composite)	CY 2021 Approximate APC Geometric Mean Cost = \$423.88	
0634T	Ct breast w/3d uni c+	
0635T	Ct breast w/3d uni c-/c+	
0637T	Ct breast w/3d bi c+	
0638T	Ct breast w/3d bi c-/c+	
70460	Ct head/brain w/dye	
70470	Ct head/brain w/o & w/dye	
70481	Ct orbit/ear/fossa w/dye	
70482	Ct orbit/ear/fossa w/o & w/dye	
70487	Ct maxillofacial w/dye	
70488	Ct maxillofacial w/o & w/dye	
70491	Ct soft tissue neck w/dye	

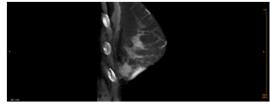
# KONING VERA BREAST CT

#### 3 PROCEDURES, 3 OPTIONS TO FIND BREAST CANCER EARLY

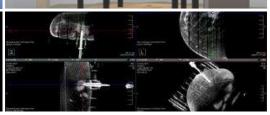












NORMAL SCAN<sup>1</sup>
3 min from time patient enters exam room

CPT CODES
Unilateral without contrast: 0633T
Bilateral without contrast: 0636T

Avg private payor Reimbursement \$350

National Medicare Avg Reimbursement \$218.53

Onsite staffing requirement:

Radiology Tech

Nurse

Onsite staffing requirement:

Doctor or PA

## CONTRAST-ENHANCED SCAN<sup>2</sup> 5-7 min from time patient enters exam room

CPT CODES

Unilateral with contrast: 0634T Bilateral with contrast: 0637T

Avg private payor Reimbursement \$600

National Medicare Average Reimbursement \$423.88

#### BIOPSY SCAN<sup>3</sup>

15 min from time patient enters exam room

CPT CODES First lesion: 19081 Each additional lesion: +19082

Avg private payor Reimbursement \$850

National Medicare Average Reimbursement First lesion: \$625.79 Each additional lesion: \$504. 53

Onsite staffing requirement: Specialist doctor (E.g. Breast radiologist, breast surgeon)

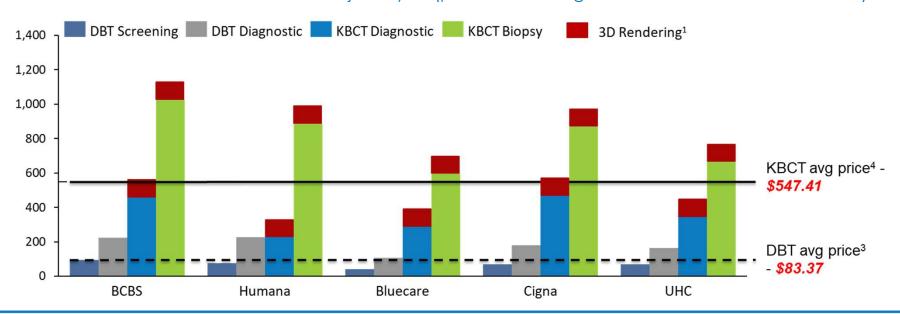
Koning

<sup>2</sup> Primarily Bilateral <sup>2</sup> Either Unilateral or Bilateral <sup>3</sup> Predominantly Unilateral

www.koninghealth.com

# CMS rates compare favorably to previous unlisted and chest CT reimbursement (US)

#### Reimbursement of Treatment of 5 Major Payers (prior to receiving dedicated breast CT CPT codes)



DBT breakeven point<sup>2</sup> is estimated at 7.6 patients per day, whereas KBCT could lower it to 1.2 patients per day

<sup>1 -</sup> Koning charge the 76377 3D rendering with all CT scans which adds \$100 to the complete charge

<sup>2 –</sup> Assume equivalent equipment price of ~\$450,000 for both DBT and KBCT

<sup>3 –</sup> Calculation of DBT treatment price is based on 80% volume on DBT Imaging and 20% on the average of DBT Diagnostic and DBT Diagnostic w. Addon

<sup>4 -</sup> Calculation of KBCT treatment price is based on 80% volume on KBCT and 20% on Biopsy

# KBCT well suited for urgent care / OBGYN practices

Item

#### **KBCT SPECS**

Electrical: 220V – 35 Amp Sgl.<sup>1</sup>

Table Capacity: 441 lbs.

Patient Table Height: 27"

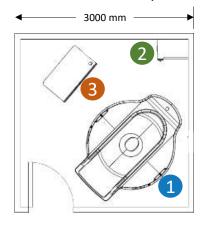
Shielding: Self-shielded

Room Size: 10 ft. x 10 ft.

**Resolution**:

○ Standard mode = .273 mm³ per Voxel

High Resolution mode = .155 mm<sup>3</sup> per Voxel





30"-54"

24"

76"

**Estimate** 

1000 kg

125 kg

100 kg

Scanner

PDU

Operator's

Console

1.	Other electrical configurations available

3000 cm = 10 ft.

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Ko	nii	na

# FDA PMA clinical study of effectiveness between KBCT and diagnostic mammography

## Retro double blind reader study

Non-contrast KBCT vs Full field digital mammography

KBCT vs. FFDM	СВВСТ	Mammography	Difference
Average Sensitivity (%)	85.63	77.66	7.97
Average Specificity (%)	79.47	73.10	6.37
Average Accuracy (%)	82.03	75.00	7.03

## Contrast Enhanced KBCT vs Full field digital mammography

CE KBCT vs. FFDM	CE-CBBCT	Mammography	Difference
Average Sensitivity (%)	92.73	76.10	16.63
Average Specificity (%)	75.24	71.43	3.81
Average Accuracy (%)	84.86	74.00	10.86

Modality	AUC
CE-CBBCT	0.9337
Mammography	0.8136
Difference	0.1201

AUC of CBBCT is higher than digital mammography. The difference is larger than 0.05 with <u>statistical significance</u>.

Note: <u>AUC Difference Larger than 0.1</u> is considered a clinically super superior improvement.

## Radiation dose – Diagnostic Mammo vs KBCT

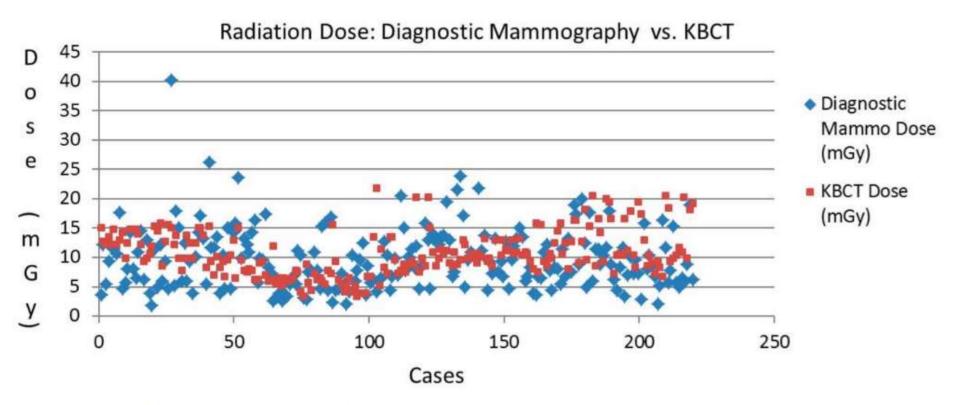
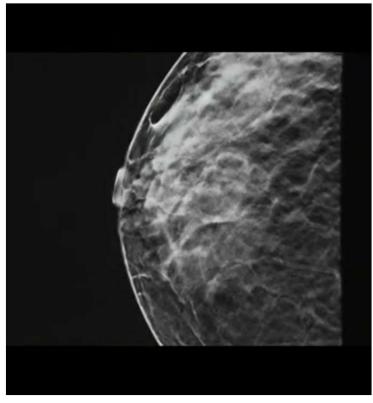


Figure D.2-1: Comparison of KBCT dose to diagnostic mammography dose for each patient.

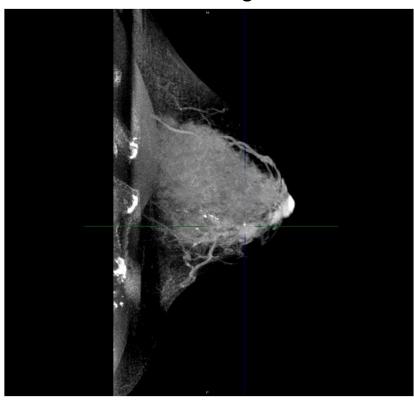
# Comparison of Digital Breast Tomosynthesis (DBT) and Koning 3D Breast CT (KBCT) images

## Tomosynthesis image



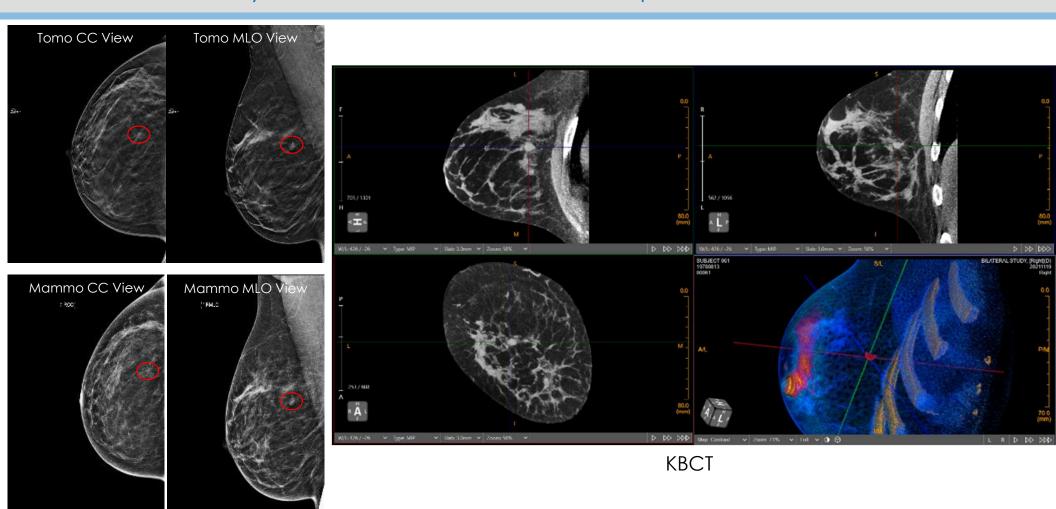
Tomo provides several slices of 2D images

## **KBCT** image



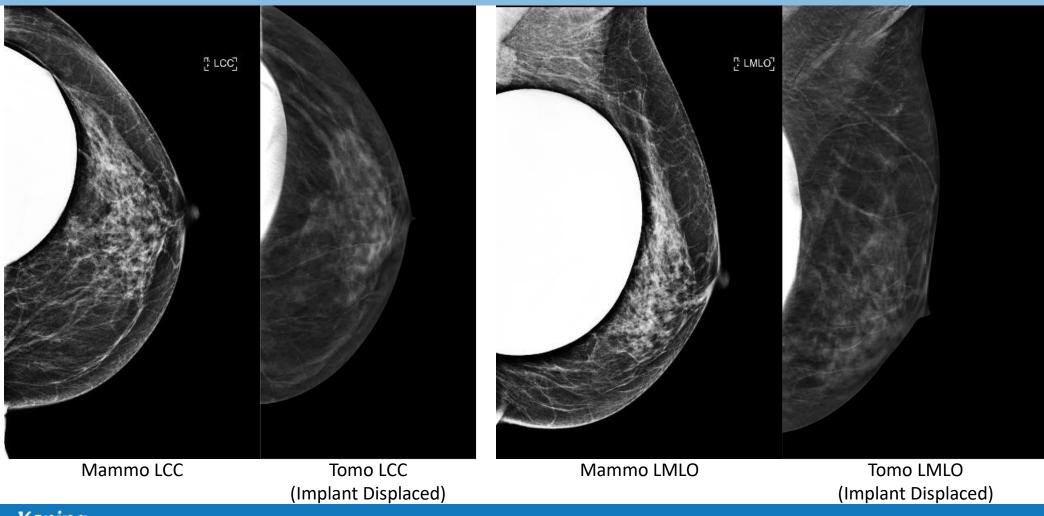
KBCT image provides full 3D images

# Masses clearly visualized on KBCT – another patient



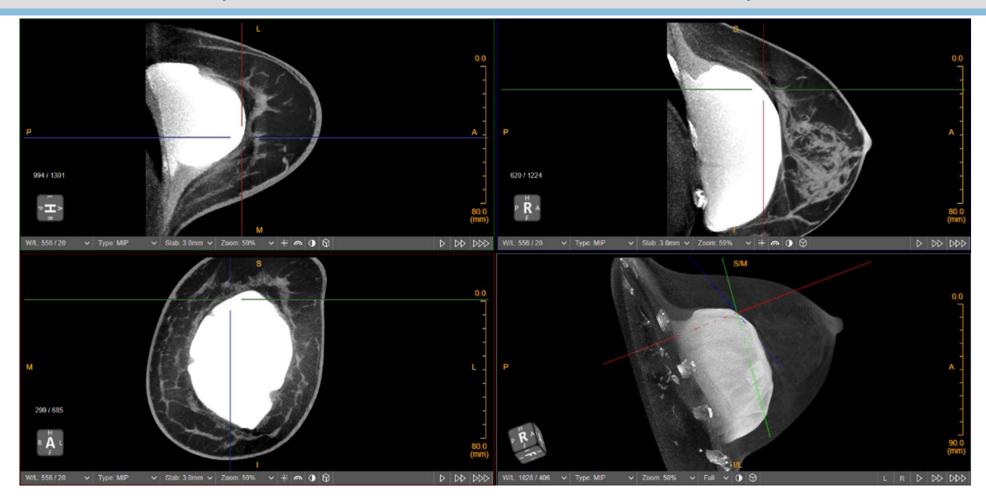
Case 2

# DBT/Mammo Implant view with poor chest wall coverage



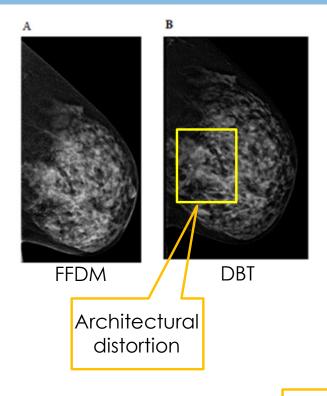
Case 2

# KBCT clearly visualizes chest wall with no compression



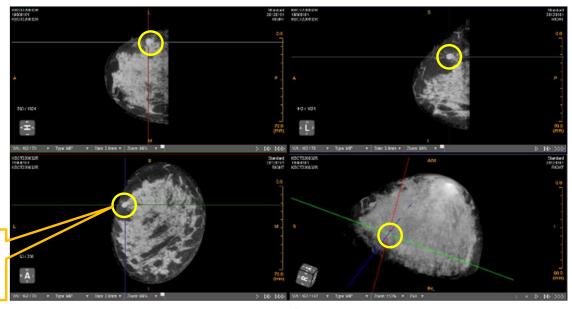
## Masses clearly visualized on KBCT

Detected mass



Patient Info:

- 45 year old
- Heterogenously Dense
- DBT: architectural distortion
- KBCT: Mass

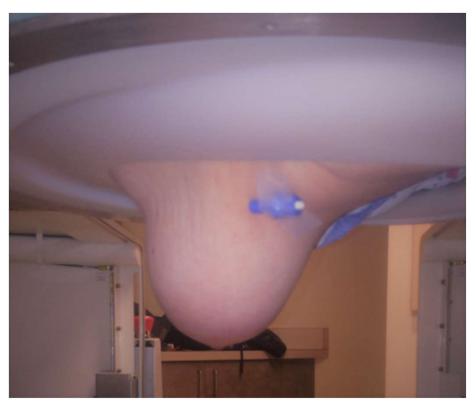


**KBCT** 

# Area of Coverage and Axillary tail



Marker placed on axillary tail



Marker as seen in imaging area of KBCT

# Thank You – www. Koninghealth.com



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